

Date: February 3, 2013

Re: Reference

To Whom It may Concern-

My wife Jane and I built a smaller custom home several years ago outside Tabernash. While we have thoroughly enjoyed our home, the longer term dream was to build a slightly larger second residence on our 20 acres where friends and family could "camp out" with us in the years to come as we began the process of repatriation from our overseas assignment.

Although I have been in the global commercial real estate and development industry my entire career, we frankly underestimated the energy, focus and confusion that building a custom home would entail. Even Jane, who is an artist, was challenged by the multifarious decisions, schedules and budget challenges.

We slogged our way thru the first round with our contractor, though there are always things we would have done differently with hindsight.

As we began the process for round two, we knew we wanted to use the same crew of carpenters, but also realized we needed a residential construction expert who could support us through the budgeting, scheduling and other major decisions. While there are many fine custom home builders in the area, few possessed the sophisticated tools and know how to keep the project under control and organized the way Mike Klebba has done.

As I mentioned, my background is development, and I am accustomed to proper record keeping, tight schedules and competitive pricing. Mike brought the whole thing together, and although we are still only 50pc of the way through, I can say with absolute assurance that Mike has saved us 10-20pc in cost across many areas of the project. Equally important, he has acted as both advisor for us, and interface with our GC to sort through the variety of issues that invariably arise.

Perhaps the big question is why isn't Mike our General Contractor, in lieu of our owner rep. The short answer is we were just too far down the road by the time we met Mike to reverse course. That said, I can say with total confidence he is a person of great integrity and expertise, whom we cannot recommend more highly to anyone building their dream home.

We are more than happy to provide further amplification and/or share our experiences in more detail, and wish you the very best in your home building endeavors.

Steve Sears and Jane Farrell